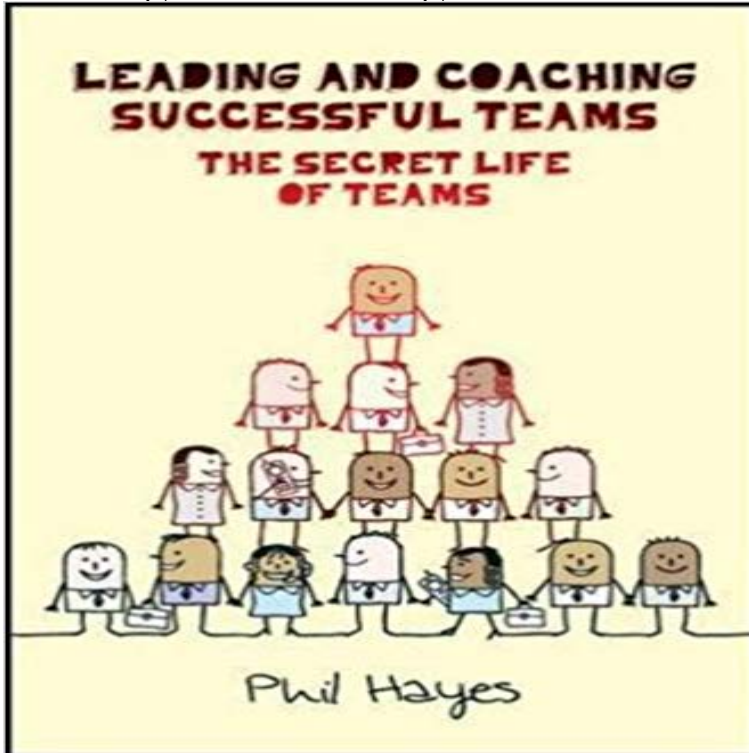


## Leading and Coaching Successful Teams



Coaching remains an underused leadership style. This book offers a usable, practice-led guide to developing the skills to broaden your leadership repertoire. Phil draws on his years of experience as both a leader and a coach to provide insight into coaching successfully, not just with individuals but also with teams. A welcome addition to the expanding coaching canon. (Andy Firth, Senior Consultant, Roffey Park Institute, UK). Phil Hayes is one of the best team facilitators and coaches I have ever worked with. If you want to know his secrets and exactly what you should do to get the same results - then read this book. (Jenny Rogers, Management Futures Ltd, UK). If you are a manager, coach or team leader and want to build a strong performing team of your own, this book is the one for you! Successful management and leadership of teams is a top business priority. With over 20 years of hands-on experience leading and coaching teams, Phil Hayes offers you a practical guide to team development. Using case studies from practice, the book gives team leaders and coaches advice on: joining teams and being a successful team player; leading teams to enhanced performance; understanding the role and skill set of the professional team coach; further developing high performing - and poorly performing - teams; understanding and working with organisational culture; and, practical design tips for team events. This is a must-read for professional coaches, facilitators, consultants, HR professionals and trainers as well as for managers and leaders.

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